# COMMONWEALTH OF KENTUCKY CABINET FOR HEALTH AND FAMILY SERVICES DEPARTMENT FOR MEDICAID SERVICES

IN RE: OPTOMETRIC CARE TECHNICAL ADVISORY COMMITTEE MEETING

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February 4, 2021 1:00 P.M. (All Participants Appeared Via Zoom or Telephonically)

### **APPEARANCES**

Matthew Burchett CHAIR

James Sawyer Steve Compton Gary Upchurch TAC MEMBER PRESENT

CAPITAL CITY COURT REPORTING

TERRI H. PELOSI, COURT REPORTER 900 CHESTNUT DRIVE FRANKFORT, KENTUCKY 40601 (502) 223-1118

### APPEARANCES (Continued)

Stephanie Bates Veronica Cecil Angie Parker Judy Theriot Sharley Hughes Jessin Joseph MEDICAID SERVICES

(Court Reporter's Note) At the request of DMS, all other participants appearing via Zoom or telephonically will not be listed under Appearances?

#### **AGENDA**

- 1. Call to Order
- 2. Approval of November 2020 TAC Minutes
- 3. Would like to confirm with DMS that all Presumptive Medicaid was moved to UHC on 1/1/21
- 4. Medicaid Providers having to contract with KHIE. Is there a timeline for this to happen?
- 5. Last week's MAC Mtg Reported that KYHealth.net has a spot to report missed appointments. IS DMS looking for Optometry volunteers?
- 6. Follow-Up from Last TAC Durysta coverage if J7351 has been added to DMS Drug List?
- 7. Discussion/Remarks on the Contact Lens Value Add-On Benefit from some of the MCOs.- Concerns on how patients will use this benefit.
- 8. Anthem/EyeQuest: Discussion on Contact Lens Billing, billing the fitting and materials together.
- 9. Wellcare/Avesis: Discussion on the Adult contact lens billing, fitting fee and material benefits not matching the total benefit. Please be able to provide explanation on billing.
- 10. Wellcare/Avesis: Adult Glasses benefit. Issues in January with orders/claims.
- 11. UHC & Molina March Vision:
  - Children Materials Discussion.
  - How long is it taking March Vision to credential optometrists?
  - Optometrists contracting with Molina/Passport and UHC directly for professional services?
  - Dr. Compton His office received a letter about high volume vision claims and had not billed a patient yet.
  - Does March Vision have a KY licensed optometrist who reviews denied claims.
- 12. Discussion with all MCOs and Vision Contractors: OMDs and ODs billing to the same entity.

## AGENDA (Continued)

Next TAC Date Scheduled: May 6th at 1:00 P.M.

1 DR. BURCHETT: I want to thank 2 everybody for coming today. Let's just go ahead and 3 get started. 4 The first item on the agenda 5 was the approval of the minutes from November. 6 DR. COMPTON: So moved. 7 DR. UPCHURCH: I second it, 8 Matt. 9 DR. BURCHETT: Any discussion on the minutes? If no discussion, then, all in favor 10 adopting the minutes and approving them from last 11 12 meeting, say aye. Good deal. 13 Moving on, just a couple of 14 things that we wanted to ask the Department, Sharley, 15 and one is the first question. We'd like to confirm 16 with you all that the Presumptive Medicaid was all moved to United Healthcare in January. 17 MS. CECIL: Hi, Dr. Burchett. 18 19 This is Veronica Cecil, Deputy Commissioner with 20 Medicaid. I did want to let you know that, yes, 21 effective 1/1/21, we did move all Presumptive 22 Eligibility to United Healthcare.

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year?

understand right that that lasts until March of this

DR. BURCHETT: Okay. And did I

MS. CECIL: Currently, our

Presumptive Eligibility, they're allowed two periods and each period is the month of enrollment plus two months. So, you will see if they were enrolled in January, their coverage is effective through the end of March.

We will be automatically extending again as we did last year for anybody that's enrolled. They'll get an automatic extension for the second period. The communication they get lets them know that if they don't want to utilize the coverage, then, they should report that so we can disenroll them from it, but that's the plan for right now.

DR. BURCHETT: Okay. Any questions from anybody on that one?

MS. CECIL: Let me just add.

The intent of this and what we hope is that people in Presumptive Eligibility actually apply for full Medicaid coverage.

We are trying to do outreach and encourage people in Presumptive Eligibility, and certainly we appreciate providers encouraging as well for them to go ahead and apply for full Medicaid.

DR. BURCHETT: Thank you. Any

1	questions, TAC members, or are we good?
2	DR. UPCHURCH: Is that all going
3	through March Vision?
4	MS. CECIL: If that's United's
5	subcontractor. If United is on here, perhaps they
6	could answer that question.
7	MS. GLEASON: Yes. Josette
8	Gleason from United. That's correct.
9	DR. UPCHURCH: And, so, if those
LO	doctors in Kentucky who have not been able to get
L1	credentialed through March Vision, we just have to
12	turn those people away and are denied, right?
13	MS. GLEASON: So, Ann, are you
L 4	with us? Ann Ritchey from March, are you with us?
15	MS. HUGHES: I don't see her on
L 6	the list here.
L7	MS. GLEASON: She was here a few
18	minutes ago. Maybe she didn't make it back in.
L 9	MS. HUGHES: And there's not
20	anybody in the waiting room to be admitted or that
21	hadn't gotten in yet.
22	MS. CECIL: Ann Ritchey, I do
23	see her on but she's muted.
24	MS. GLEASON: No one can hear

her. She's talking but no one can hear her. So, not

1 to delay this group, let me take the question back. 2 How is that for efficiency? 3 MS. HUGHES: Ann, try \*6 if 4 you're calling in on your phone. 5 MS. RITCHEY: Did that work? Can you hear me now? 6 7 MS. HUGHES: Yes. 8 MS. RITCHEY: Thank you for the tip. This is Ann Ritchey with March Vision Care. 9 was on mute. So, thank you for the help there. 10 11 I believe the question was 12 around credentialing. And if there is a provider 13 that hasn't been credentialed yet, I would encourage them to contact us directly and we can work to 14 15 resolve that. 16 I have been in touch with our credentialing team and understand that the turn time 17 18 is quite quick in Kentucky. So, perhaps there is 19 some documentation that's missing, but we can 20 research that provider by provider. 21 MS. HUGHES: Can they reach out to you, Ann? 22 23 MS. RITCHEY: You know what? 24 Why don't I put in the Chat the right number to

contact and that way they will be served promptly.

1 MS. HUGHES: Okay. That would 2 be great. 3 DR. BURCHETT: Gary, this is Dr. 4 Burchett here. Have you had trouble getting 5 credentialed? 6 DR. UPCHURCH: I've had a 7 nightmare and I don't know whether you want to hear 8 my long saga or not and I still have not been, and it 9 was not my fault because they were looking us up by employer ID. 10 11 We did not even get a contract because we have offices both in Tennessee and 12 13 Kentucky, and the Tennessee offices were already contracted. So, they didn't even send us a contract 14 15 to sign. 16 DR. BURCHETT: I had the same problem. 17 DR. UPCHURCH: I have never had 18 this much trouble with any group. 19 20 DR. BURCHETT: Well, and I'll 21 tell you, and this might go to some of the turnaround 22 times that she was mentioning, but every time we 23 call, they give us a ticket number and say that 24 someone will get back to us in five to seven days and

we have yet to be gotten back to and it's been a week

and a half.

DR. UPCHURCH: The last part of this saga just happened right before this meeting, and the person we were talking to is Elizabeth Bassin (sic). I would give her five stars. She's wonderful, she needs a raise, but she has uploaded all of our stuff.

We were supposed to have gotten the contract to sign on the 1<sup>st</sup>. I looked through all my emails, all the trash, all the spam that didn't arrive. They're sending it to us again but they're still telling us that our uncredentialed doctors will take sixty to ninety days to credential.

At this particular time, in five of our Kentucky offices which there's no other eye care except one, we are turning away at least four patients per day. So, we're looking at twenty patients a day that are not getting care.

And, so, this has just been unreal but not on Elizabeth's point. She has done her job and she is expediting everywhere. So, it's been a real problem.

MS. RITCHEY: This is Ann at March again. Who was just speaking? I apologize. I didn't catch your name.

DR. UPCHURCH: This is Dr.

Upchurch. We have eight offices, five in Kentucky and three in Tennessee; and in Tennessee, we are already credentialed with March and it worked very smooth but Kentucky has not been that way.

MS. RITCHEY: I will follow up with Elizabeth just to get some more details, and I appreciate the kind comments about her and will certainly pass that along.

I did connect, as I mentioned, with our leadership in the Credentialing Department and understood that the turn time was substantially less than the sixty to ninety days.

So, I don't know why that is being communicated, but, again, we will certainly be happy to do some research on that.

DR. UPCHURCH: I actually would prefer more than research. I would prefer quick action. This has been - I mean, it's hard when you're turning twenty people away a day that need care and they're going to have to drive twenty-five miles to another town to get it, if they get it.

We are still seeing emergencies knowing we won't get paid because they told us up front they would not backdate. So, we're still

1 seeing emergencies for free but this has been 2 ridiculous. 3 MS. RITCHEY: Absolutely. 4 I said research, I should have been more specific and 5 said we will certainly take action as well and see 6 what has happened. 7 I, unfortunately, don't have 8 details for you now but absolutely can do research 9 and take some action and make certain that someone from our team, if not myself, gives you a phone call 10 back. 11 12 DR. UPCHURCH: Well, I would 13 certainly like to exchange information with you. MS. HUGHES: I was just going to 14 15 say, Dr. Upchurch, could you give her your contact? 16 DR. UPCHURCH: Okay. I don't know how to do that but Tammy will. 17 MS. HUGHES: You can do it in 18 19 the Chat. Just click on her name and out to the side 20 you can do it private. 21 DR. UPCHURCH: All right. 22 doing it right now. Thank you. 23 MS. CECIL: While you all do 24 that, so, thank you for bringing this to the

Department's attention and we certainly will also

follow up on it.

DR. BURCHETT: Steve, since we're talking about March already - it was going to be the last thing - but let's go ahead and finish up some items at the bottom of the agenda there for March since we're already on it.

I know you had a thing with a letter you received if you want to ask about that.

DR. COMPTON: We got a letter dated 1/14: You're receiving this communication because our records indicate that there's a high volume of materials orders being faxed in to March Vision Care by your practice.

We saw our first two March patients today. So, we haven't sent anything in. I don't know where that's coming from.

MS. RITCHEY: I'd be happy to put my email in the Chat for you if you could scan and take a copy of that letter. I'm not familiar with the letter. So, I don't know if it was a human error in sending that to you.

We also administer services for the DSNP population. So, if it was related to that, but, again, I'm happy to look at that but don't know, like I said, not familiar with the letter, so, not

sure what that was in reference to.

DR. COMPTON: I'll just shoot from the hip. My gut reaction was, do these folks know what they're doing? So, anyway, I don't know if I'm the only one that got it or dozens of us got it, but, like I said, we saw our first two March Vision patients today. So, I'll get this to you somehow, whatever we've got to do.

MS. RITCHEY: Okay. Thank you.

MS. HUGHES: Ann, can you put

your email in the Chat so they can get that?

MS. RITCHEY: I will, yes.

MS. HUGHES: Thank you.

DR. BURCHETT: The other item there for I guess March Vision is, is there going to be any changes to the children's materials' benefits or is the fee schedule that we've received going to be what you all are going to stick with?

MS. RITCHEY: The specific contract in question and the reimbursement questions would need to be addressed directly provider by provider to the Network Development Team. So, I don't have any specifics for you on the reimbursement rates for any particular provider.

DR. BURCHETT: Well, and I

understand that it can be different between each provider, but the initial fee schedules - I don't know if the other members have received that - but that I have received, there's just not enough reimbursement to cover material lab costs for children's frames and, then, lenses.

So, we won't be taking the material benefit for the kids because we just can't make the glasses for them at that cost.

MS. RITCHEY: And, again, I can't address that. I don't have the specifics on each provider's reimbursement and the rates that were offered.

So, I would encourage people to work with their Network Development Team and discuss that. Again, I, unfortunately, don't have details on the rates.

DR. BURCHETT: That's fine, and we have and they didn't change ours at all. I just got mine back about an hour before this meeting.

We cover a good swath of
Southeastern Kentucky which is a high-density
Medicaid area and there's going to be a lot of kids
in that area that we cover and we're the only ones in
the counties that we cover that are not going to be

1 able to get glasses because of that. So, I just 2 wanted to see if there was any other way to go about 3 it because we've already talked with the development 4 team to try to see if there's any change that can be 5 made to our fee schedule. MS. RITCHEY: And like I said, I 6 7 know that the rates that are paid to the providers 8 are really distinct provider to provider. So, I'm 9 happy - I think this is Dr. Burchett speaking. DR. BURCHETT: It is, yes. I'm 10 11 sorry. MS. RITCHEY: No, no. 12 13 okay. I just wanted to make certain I was 14 recognizing the voice correctly. So, can certainly 15 relay that to the Director of the Network Development 16 Team; but, again, the rates are specific provider to provider, so, really can't address those. 17 DR. UPCHURCH: This is Dr. 18 19 Upchurch. Can I interject one thing? 20 DR. BURCHETT: Certainly. Go 21 ahead, Gary. 22 DR. UPCHURCH: What Matt is

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That's

referring to, what is going to happen is there's

going to be hardly any doctor in the state that's

going to accept that type of reimbursement for lens

and frames because we're actually going to be making them at a loss.

So, I know you can't negotiate that, but somebody up above needs to know that - I mean, what they sent us in the beginning and what Matt is referring to is ridiculous, the prices. I mean, I hate to be blunt but that's just the way it is.

DR. BURCHETT: And to further that, Gary, the adult benefit that they've offered is more than the children's benefit----

DR. UPCHURCH: Exactly.

DR. BURCHETT: ----which doesn't

make any sense.

DR. UPCHURCH: Now, while we're on that, I asked Elizabeth specifically if UHC was going to cover adult glasses because it's not on that list and her response was she had no indication that they would not. So, where are we at there if we do get through all this?

MS. RITCHEY: Well, the benefits are determined by the individual health plans. At the current time, the United Healthcare plan does not offer a frame and lens benefit for the adult population. So, that I would have to defer to the

health plan if they are going to be making changes.

So, that's something that's not within March's - you know, we don't make that particular decision.

DR. UPCHURCH: Okay.

MS. GLEASON: Hi. It's Josette from United. I have a note on this as a takeaway item about the benefit for adult.

DR. COMPTON: This is Dr.

Compton. I will echo those comments. I think my frame benefit was like \$5 or something. We won't be doing that. We won't be around long.

DR. BURCHETT: Which, Steve, would bring me to one of the other things because it's on the list. If we're deciding not to take the material benefit from March and just were going to do the services and exams, can we contract directly with Passport and United instead of through March just to cut the middleman out for service? Is there anybody on that can answer that?

MS. RITCHEY: This is Ann at March Vision care again and I can't speak to what United or Molina would do for contracting. We are a contracting optometrist. If there's a decision that you want to do the exams only and, then, the medical services within the scope of an optometrist, that can

be included in your contract with March, but the possibility of contracting directly with the health plans I would need to refer to the health plans for that question.

MS. GLEASON: It seems like I've got a number two item on my takeaway list. Thank you.

DR. BURCHETT: And the other question I would have, how are you treating ophthalmologists that don't do glasses? Do they contract directly with Molina and United or do they go through March as well?

MS. RITCHEY: So, I can answer from the March perspective. So, if ophthalmologists are interested in doing the routine services, they certainly can contract with us. That's absolutely not a problem; but for all of the surgical procedures, they would contract with the health plans.

DR. COMPTON: So, we would contract with the health plans for our surgical procedures as well?

MS. RITCHEY: No. Those would flow through March Vision Care. So, anything that's within the scope of an optometrist for the optometric

1	community comes to March Vision Care.
2	DR. COMPTON: I view that as
3	very discriminatory. We should be treated the same
4	for the same services. That's my opinion.
5	DR. BURCHETT: Well, it states
6	in Kentucky law
7	DR. COMPTON: And it may be a
8	law.
9	DR. BURCHETT: It is.
10	MS. RITCHEY: I think you are
11	being treated the same.
12	DR. COMPTON: No. I'm billing
13	March and the ophthalmologist s billing the health
14	plan. That's not the same. I would also be
15	interested if the fees are the same as well. I know
16	that's a law.
17	MS. RITCHEY: I don't have any
18	insight into what the health plans are paying the
19	ophthalmologists. So, I can't speak to that.
20	MS. GLEASON: I have a note. We
21	need to sort through this it sounds like a bit more.
22	I'm first here, so, I've got a note - number three on
23	the list.
24	DR. COMPTON: Okay. You have

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some research to do.

1	MS. GLEASON: You are so right,
2	sir, yes.
3	DR. COMPTON: We do have a
4	parity law.
5	DR. BURCHETT: I do appreciate
6	you looking into it. I would hope we would have some
7	quick resolution because I do think it's really a
8	travesty for the people that need these services
9	aren't going to be able to get them because of some
10	of these things.
11	MS. PARKER: Agree. And this is
12	Angie with Medicaid. We will certainly be following
13	up with United and Molina regarding March Vision and
14	some of your issues you've brought up today.
15	DR. BURCHETT: Thank you very
16	much.
17	The last one I have unless some
18	of the other members have anything else to discuss -
19	well, actually, I've got a couple of things really.
20	I'm sorry.
21	Does March Vision have a
22	Kentucky licensed optometrist to review the claims
23	that are denied?
24	MS. RITCHEY: No, we don't but
25	we don't deny any claims for any sort of medical

reasons. They are all denied either if the member is not eligible for services or if their benefit has been exceeded. So, there's no medical denials that are being done.

DR. BURCHETT: Well, I just remind you that there's another law in Kentucky that you have to have a Kentucky licensed OD to review any denied claims.

MS. GLEASON: I have heard of this one through related calls but let me follow up where we ended up on that because that one I am familiar with. Let me review that.

DR. BURCHETT: Thank you. And just a couple of more and I'm not sure how this works. It may be individual doctors to contact you all, but in the March Vision portal, it had a lot of reports that people could only bill routine services through there. They've not been able to bill any medical services through the portal.

And, also, I know personally for us, when we try to go in to bill, we can't bill through the portal because it always says that our taxonomy is wrong.

MS. RITCHEY: That one - this is Ann again at March. That should not be happening.

1 So, I will look into that and will take some action 2 on that one as well. You should be able to bill for all the services that you're rendering including 3 4 medical. So, we'll do some research on that for you. 5 DR. BURCHETT: Dr. Burchett here again. I've heard from United here and March Vision 6 7 but do we have any Molina reps on? 8 MR. PLEASANT: Yes. Good 9 This is Sean Pleasant and I'm on for afternoon. Molina and I've taken notes to take back as well. 10 11 DR. BURCHETT: Good. Thank you, 12 Sean. 13 Since a lot of these, they're 14 very pressing issues about getting service to those 15 that need the service, my question is, you all say 16 you're going to take it back and then come back to 17 How quickly can we expect answers to questions? us. 18 MR. PLEASANT: I am immediately, 19 once I get off the call, I'm going to report it to my 20 Director. 21 MS. BATES: This is Stephanie 22 Bates. Angie will take it and you'll probably hear 23 back within a matter of days. 24 DR. BURCHETT: Thank you,

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Stephanie.

question.

MS. RITCHEY: And this is Anne at March. I will also get feedback in a number of days. I do need some guidance on what's the best way to give feedback. I know this is a large group. So, who should we work with?

MS. GLEASON: That's my Thank you.

MS. PARKER: This is Angie
Parker. You can work with me. I'm with Medicaid. I
sent you a message via Chat and I can send you my
email address as well and, then, I can get the
information to the TAC members because we will be
needing to follow up on some of these concerns that
have been brought up today.

MS. RITCHEY: Okay. I haven't looked at the Chats yet. I've been focused on making some notes but that sounds great. Appreciate your help, Angie. Thank you.

MS. CECIL: This is Veronica Cecil with Medicaid, and just to add to that. If it's a general issue that kind of crosses all providers, then, we would circle back and provide responses to the TAC through Sharley.

Obviously, individual provider issues would need to be communicated between the MCO,

subcontractor and the provider, except the fact that the Department will be tracking those.

DR. BURCHETT: Thank you. I have another quick question for you, then, with the Department tracking things. If we have no resolution, is there a way to come to the Department with our problem as well?

MS. HUGHES: Dr. Burchett, I was just going to say, obviously, we definitely want, especially with your contracting issues but not just contracting, if you all need to send me information, I will make sure I get with Angie and Deputy Commissioner Bates or Cecil and we'll try to get somebody it on pretty quickly for you.

DR. BURCHETT: Okay.

MS. BATES: And there's a complaint process. Angie will send that to Sharley. That's for individual providers if you can't get resolution. So, that way, you can do it formally. That's how we track those.

DR. BURCHETT: Okay. Thank you, Stephanie. I thought there was but I can't remember really what I had for lunch yesterday. So, I just wanted to ask. So, thank you.

MS. BATES: I understand that

1 but I always remember what I had for lunch. DR. BURCHETT: I'll ask the TAC 2 3 members, anybody have any other comments there before 4 we move away from the March Vision topics? 5 DR. UPCHURCH: I'm good. DR. BURCHETT: Good deal. 6 7 Steve, you good? 8 DR. COMPTON: Yes, I'm good. 9 Thank you. DR. BURCHETT: Going back, we 10 talked about the Presumptive Medicaid. The next item 11 12 was I think we've seen some contracts that have in 13 there from MCOs that Kentucky Medicaid providers have to contract with KHIE and just wanted a little more 14 15 information on if that holds true for us as far as vision care goes. 16 MS. CECIL: So, MCOs who have 17 18 that in their contract, can you please address that? 19 DR. BURCHETT: Well, I think 20 that the gist of it was we asked them and they just 21 said it was something that came through Medicaid, the 22 Department. 23 MS. O'BRIEN: This is Jean. 24 know that there is - when we were going through the

readiness, there was some information in the new

contract around having the providers contract with KHIE. And I know I asked because I wanted to see if it was actually around dental vision and all that.

I'm not sure what the answer was, but I think it was put in their contracts because it was in the new state contract.

MS. ALLEN: Hello, everybody.

This is Nicole with Avesis. If I may share my screen for a second, I can share with you the exact language that's in the contract.

MS. CECIL: Nicole, before you do that, Angie, do you have, either you or Stephanie since you guys have been involved in the contracting, do you all have anything to offer or is this something we need to take back and figure out what that means, what that translates to for providers?

MS. BATES: Angie, do you mind to speak to that, please.

MS. PARKER: Sure. The contract does address the contractor, also known as the MCO, to have a participation agreement with the Kentucky Health Exchange within one month of contract signing. So, the expectation is to work with providers to get them contracted with KHIE.

MS. ALLEN: And as we understand it with the message that's provided, it does not state that the provider has to participate with EHR but that they have to register their email address with KHIE.

Traditionally, the vision providers don't normally participate with EHR because their billing software is not compatible with EHR, and, therefore, they did not participate with KHIE in the past.

So, with this new requirement that the providers participate with KHIE for the vision providers, we wanted to confirm that that participation only requires the registration of their email address. Is that a correct understanding?

MS. PARKER: In looking at the contract, it does say if they do not have any EHR, that to sign up for direct secure messaging services which would include email addresses.

MS. ALLEN: Perfect. So, one of the items that we're running into is that the information that is on the KHIE website is not in line with the information that's in the current contract.

So, when Avesis is approaching

the providers about participating or registering their email address with KHIE, they will go to the KHIE website to verify or validate what we're stating. And, unfortunately, because there's a disconnect between what KHIE says and the new contract states, we're getting push-back from them registering their email address with KHIE.

So, if it's possible to update the KHIE website to align with the contract language, then, we would be able to support that.

MS. PARKER: Nicole, if you could send me some of the issues that you're seeing via secure email to me as well and I can address what issues you have had with the KHIE site and I can address it with the KHIE personnel as well.

MS. ALLEN: Sure. Yes, yes. I will send that after the call.

We had one other question in regards to the requirements within the MCO's responsibility. At this point, the way that the language is, each MCO is responsible for ensuring that the provider register their email address with KHIE which means that our providers are going to be contacted six times because we have six MCO vendors in Kentucky. And if there's one way to make a

1 provider upset is to contact them six times about the 2 same issue. 3 Is there any way that we could 4 possibly or that DMS could possibly either put the 5 requirement so that the providers are only contacted once, like maybe the new CDO could assume 6 7 responsibility for this measure? 8 MS. PARKER: Include that in your email with me and I can look into that as well. 9 10 MS. ALLEN: Okay. Sounds great. 11 Thank you so much, Angie. 12 DR. COMPTON: Dr. Burchett, may 13 I say something about the KHIE presentation on the MAC last week? 14 15 DR. BURCHETT: Feel free, Steve. 16 DR. COMPTON: Once they get it together, if it works, it could be very helpful. I 17 don't know about your diabetic patients but most of 18 19 mine have no idea what their Alc is. 20 If all that data is on this 21 network and you can go look at it, it would be 22 helpful and better care, better eye care, better 23 everything if it works. 24 So, it's more than just - I

know our vision software doesn't bill the same but

our EHR and our medical stuff, if we can get it all integrated, it would be nice.

DR. LEVY: Dr. Compton, this is Dr. Levy. We couldn't agree with you more. We see this as a great opportunity.

DR. COMPTON: Well, thank you.

DR. BURCHETT: The next item is

it looks like at the last MAC meeting that it was

reported that KYHealth.net has a spot to report

missed appointments.

Is this something that the

Department would like for optometry to come in on and

use as well to report missed appointments for us?

MS. CECIL: This is Veronica

from the Department. Yes, we would love to have volunteers. If you could send your contact information to Sharley and she will get it to the right person who will help us with that.

We'll reach out, depending on what the response is for volunteers. We may or may not reach out but we greatly appreciate anyone willing to do that.

DR. BURCHETT: Now, is this something that you all would like for our state association to put out to all of our members to

1 participate or how many are you looking for? 2 MS. CECIL: I think a sampling. 3 I appreciate that offer, but I think if there are 4 members that are attending this TAC that are 5 interested in doing that for us, I think that would probably be sufficient, but I really appreciate the 6 7 offer. 8 DR. BURCHETT: Okay. 9 DR. COMPTON: Dr. Burchett, I think they're doing beta testing until March 1st when 10 they were looking for volunteers, and I kind of feel 11 like I should because we found out about the dental 12 13 codes at our TAC meeting and I threw it out at the So, I kind of feel like I should volunteer. 14 15 DR. BURCHETT: Steve, if you 16 volunteer, I'll volunteer. How is that? 17 DR. COMPTON: Okay. 18 MS. ALLEN: This is Nicole, if I 19 could ask one more question, Dr. Burchett. 20 DR. BURCHETT: Yes. 21 MS. ALLEN: Is it appropriate or would it be okay for the MCOs to also register for 22 23 KHIE just for that level of communication so that we receive the updates also? 24

MS. BATES: All of the MCOs are

already registered.

MS. ALLEN: All right. So, as a vendor of the MCO, I'll ask it that way, is it appropriate for a vendor of the MCO to register also?

MS. BATES: I believe anybody can. We even have our DSNP which are dual plans that are registered. So, I'm happy, Nicole, to connect you with Andrew Bledsoe. He is in charge of KHIE,

If you all want Andrew to present on KHIE at the next TAC - he did it at the MAC but I know some of you may not have been there - he would be happy to do that. He loves to present.

and I said something to Sharley that I will offer up.

MS. ALLEN: Thank you,

Stephanie.

DR. COMPTON: It was a pretty good presentation, Dr. Burchett. That might not be a bad idea to have him present.

DR. BURCHETT: Okay. Steve, I'm going to turn it over to you because I understand the next couple are questions that you had.

DR. COMPTON: The one is just a followup from the last TAC. Where do we stand on Durysta coverage? Has it been added to the Drug List and all that sort of thing, and I know those things

1 take some time. 2 MS. HUGHES: We've got Dr. 3 Jessin on the phone that can respond to that. 4 DR. JOSEPH: Hi, Dr. Compton. 5 It has been added. We did add it with the rebatable NDC's and, then, the appropriate J code associated 6 7 with it. So, it should be visible on our Physician 8 Administered Drug List. 9 DR. COMPTON: All right. And the next one is on contact lens billing 10 with WellCare and Avesis and I'm a little confused on 11 12 this and Cindy left the room. 13 It seems like the total benefit 14 for materials and professional services was one 15 amount, but if you add the two allowables together, 16 they don't come out to that amount or something. Can we come back to that because she has gone to take a 17 18 phone call and Cindy knows all that stuff? 19 DR. LEVY: We certainly can. 20 We're ready to speak on it and provide the 21 clarification that you need. 22 DR. COMPTON: Go ahead. 23 DR. LEVY: It'S Dr. Levy again 24 from Avesis Guardian. I have a good amount of my

team on, too, so, we'll really pinpoint some of these

questions and answers for you.

It's a value-added benefit for the adult population on the Medicaid side for WellCare. It's new because it's an allowance-based. It's a one lump sum but it is a material benefit. So, that means it's for either contact lenses or eye wear.

So, Dr. Compton, your professional services and fees are separate outside of this allowance. There is a set-aside routine eye exam for this population; and if there is a contact lens evaluation and fit and followup, that would be separate from the material component.

The whole idea of this is we want these folks to be able to get the eye wear that they need. We're presuming the majority of them will go for spectacles because that's where the greater value is for them; but if those who do want to do a designer contact lens, after the allowance has met its maximum, it would be the remainder on that member to pick up any other incurred fees for your services, if that helps.

DR. COMPTON: That's actually crystal clear to me. Thank you.

DR. LEVY: And just to make sure

1	it's good, anyone on my team, did I miss anything
2	because you ladies have me pretty well honed in?
3	Lornetta, Dani?
4	MS. ROEBUCK: No. You covered
5	it, Dr. Levy. I just wanted to say to Dr. Upchurch
6	and Compton, any questions or anything that you have,
7	you can, as always, reach out to your Provider
8	Relations Rep.
9	COURT REPORTER: And who just
10	spoke, please?
11	MS. ROEBUCK: This is Lornetta
12	Roebuck with Avesis, Provider Relations Manager.
13	DR. BURCHETT: Dr. Levy, this is
14	Dr. Burchett. I've got a quick question. So, I
15	think the benefit was \$150, I think. I don't have it
16	in front of me.
17	DR. LEVY: That's correct.
18	DR. BURCHETT: And the
19	reimbursement, though, is \$112.50.
20	DR. LEVY: That is correct.
21	DR. BURCHETT: Now, is that the
22	same if they do glasses and if they do contacts?
23	DR. LEVY: That is correct.
24	It's a one lump sum, yes. So, they can use the
25	benefit. They get a retail value of your UNC of up

to \$150. Whatever is outside of that, based on your UNC or in lab or out of lab, your choice - as you know, we offer choice - that the remainder of those monies that would be incurred for any of those lens options or what-have-you would be on the member, but the bucket is that high so that they can pretty much get what they need to meet their needs.

DR. BURCHETT: Okay. I just don't see it working out real well with contacts taking that big a cut on the price because, as you know, margins are thin on contacts.

DR. LEVY: Absolutely. Again, when this was put together, I always look at it to give someone a functional pair of glasses.

However, if there is a reason because there always can be a reason that someone may want to go into contact lenses and are willing to incur the remaining cost of that, and I agree with you. The lens margin is definitely different on the contact lens' side, but that's how we put these together. We really look at it in an eye wear, spectacle wear concept.

DR. BURCHETT: Sounds good.

Thank you.

The other thing that I had on

the agenda or the TAC had is the adult glasses' benefit. I think when it rolled out in January, there was a little bit of confusion with what to do with glasses, where to send them, how to send claims in. Can you all offer a little clarity on the process with that, the glasses rebuilts?

DR. LEVY: Absolutely. I'll give a high level and, then, I'll bring in Dani and Lornetta again to really clarify it.

The benefit is new having an allowance-based program like this through Medicaid and also using a lab and allowing you to use your own lab.

So, as we were doing our check and making sure everything was running smooth, we found that we were missing a modifier to clarify is this in lab, out of lab? Is this just going to be a dispense or is it going to be the bucket of money to you minus the 25%?

So, that is what held us up. That testing has been completed. We had about 500 pairs of glasses through Correct Lab and I want to just defer to Lornetta. I think there's like 100 left and they will be completed and up and will be caught up by tomorrow. Lornetta, am I correct on

1 that? 2 MS. ROEBUCK: That is correct. 3 Everything will be shipped out from the lab tomorrow. 4 DR. LEVY: And, Dani, did I 5 answer Dr. Burchett's question or am I missing a 6 piece? Matt, am I good? 7 DR. BURCHETT: Mostly. My 8 billing person had one question. Well, if I understand it right, if they choose from your kit, it 9 goes to Correct. 10 DR. LEVY: That's correct. 11 DR. BURCHETT: And if they 12 13 decide they don't want that, they want to choose from one of our boards and we want to make it for them, 14 15 then, we get the lump sum. 16 DR. LEVY: That is correct. 17 DR. BURCHETT: What happens if 18 they choose from your kit but wanted add-on, like a 19 transition lens or something like that? Where does 20 that go? 21 DR. LEVY: If they're choosing 22 from our kit, they're in our lab network and, then, 23 you as the provider would go directly to Correct and work out any of the extra lens options at your normal 24

That's not for us to get involved in.

25

As soon as the bucket of money is exhausted, Matt, then, you go and add on what you want. And if you're using Correct, they are already set up with a crosswalk to be able to offer all of those extra lens options to you at a very, very reasonable rate, I've been told.

DR. BURCHETT: Okay. And how would that look as far as the billing? Would we be using the modifier for the extras or how would that work?

DR. LEVY: Let me defer to Dani so she can give this to you directly. Dani, if I'm not mistaken, this is the KZ modifier we're speaking about?

MS. VERNIER: Yes, it is. So, the KZ modifier would be on all the add-ons that are not normally covered by a lab. So, that allows us to pay you as a lab provider for those materials as opposed to sending off the work to Correct.

DR. BURCHETT: Even when we're sending something to Correct that has extra audit, right?

DR. LEVY: Right, because anything that gets sent to Correct outside of the basic lens that we have and in contract with them

they're going to know is a lens option. So, we're set to set either a CR-39 or a straight polycarbonate lens. Anything outside of that, Matt, is an exception lens option and they will partner with you directly to make those glasses and put those add-ons in.

MS. VERNIER: Yes. So, the options for the adult will cover any valid HCPC code. So, any add-on is covered under that. They're not limited. So, as long as they pay out of pocket for it on the overage, you can give that to them.

DR. LEVY: And, again, Matt, if you have an example of something and you don't have it on you, just get it to Lornetta. She'll get it to one of the ladies instate and they'll walk you through the process.

DR. BURCHETT: Right. I think my billing clerk, Mary, she is talking with you all but she wanted me to ask since I was on the call with you today.

DR. LEVY: Perfect. Okay.

DR. BURCHETT: I've got one other that's not on here, Dr. Levy, if you could maybe give me some insight.

Was there an update on the

Ī	<b>.</b>	
1	frame kits at all?	
2	DR. LEVY: That's a great	
3	question and I'm pleased to say yes. Please tell me	
4	that you did get your updated kit because I have been	
5	told	
6	DR. BURCHETT: No.	
7	DR. LEVY:that it has	
8	been updated and has been sent out.	
9	DR. BURCHETT: I have not. I	
10	apologize. One of my six offices has.	
11	DR. LEVY: One of them has.	
12	Okay. Lornetta, do me a favor, please. Let's just	
13	confirm with Correct Lab that all offices are	
14	completed. I know the rollout started 1/1. I just	
15	want to make sure that we're completed. It is now	
16	2/4.	
17	So, we'll get back to you on	
18	that, but I do and have been told that there has been	
19	a refresh.	
20	DR. BURCHETT: Thank you. I	
21	knew that we had talked and it had been coming but I	
22	didn't know if it had made it here yet.	
23	DR. LEVY: No. I appreciate the	
24	feedback. That's how we are able to go back and	
25	check.	

DR. BURCHETT: Thank you.

Steve, I think the only other one was the question you had on the Anthem/EyeQuest contact lens billing.

DR. COMPTON: Yes. As I understand it - and my billing person is back in the room now - we can only bill the professional fees and the materials at the same time. In other words, that patient is here and they want contact lenses and we make the charge for the 92310, whatever it is for the professional services.

We don't know what the final contact lens material is at that point. They may elect not to get them. Many things can happen but you can't, as I understand it, can't bill Anthem/EyeQuest unless you bill both things together on the same day.

MS. O'BRIEN: This is Jean from Anthem. Loren, are you on from EyeQuest so you can take a look at this question? I don't know if she got back on. I believe she did.

MS. LOCKE: Yes, Jean, I'm on.

Actually, we did discuss this with Dr. Davis. I

believe he should be on as well. He said he was

going to speak to it. Dr. Davis, are you available?

MS. O'BRIEN: He was on.

1 Hopefully, we didn't lose him. 2 MS. GILBERTSON: He is on. 3 is Mandy Gilbertson. He may need to press \*6, but I 4 can speak to that. 5 MS. O'BRIEN: Okay. Thank you, 6 Mandy. I appreciate it. 7 MS. GILBERTSON: Sure. 8 problem. I can speak to that, also, Dr. Compton. 9 There is a modifier with the code that can be submitted. 10 11 So, if you are doing one portion of that, maybe the fitting like you mentioned 12 13 prior to submitting for the materials' component of that, you can bill with that modifier to indicate 14 15 that you are doing one portion of that if you are 16 doing it in two separate visits like you mentioned or that they may elect not to proceed with it. 17 18 DR. COMPTON: Or they may get 19 their contact lenses from a different vendor. 20 MS. GILBERTSON: Right. 21 DR. COMPTON: So, what's the 22 modifier? I've got 59 down here. 23 MS. GILBERTSON: Yes. Modifier 24 59, you're right, for the fitting and professional

component and, then, the materials only would be a

25

1	Modifier 52.	
2	DR. COMPTON: Fifty-two?	
3	MS. GILBERTSON: Yes, you've got	
4	it.	
5	DR. COMPTON: Okay. I think it	
6	was submitted that way and it didn't exactly work but	
7	maybe it's fixed now. We'll try it again.	
8	MS. GILBERTSON: Okay. If you	
9	have any problems, you know how to get me.	
10	DR. COMPTON: We'll try it	
11	again.	
12	MS. O'BRIEN: Okay. Let us know	
13	if it's not working. Thank you.	
14	DR. COMPTON: Okay.	
15	DR. BURCHETT: Are we good,	
16	Steve?	
17	DR. COMPTON: Yes.	
18	DR. BURCHETT: Unless I've	
19	missed any of the topics - I know we jumped around a	
20	little bit - I think that's all we had on our sheet.	
21	I would like to make just a	
22	comment on the adult contact lens benefit for all of	
23	you all that are providing that benefit.	
24	And I've seen it a lot in the	
25	offices that I have because I'm somewhat in	

Appalachia. I think maybe Gary and Steve and Dr. Sawyer could also echo these comments, and feel free to chime in, gentlemen, if you can, but I've seen since we've had benefits for adult contacts a lot of eye health issues in that population related to contacts where they come in and they get their fitting and they exhaust their benefit, which is fine because you all have given it to them and that's okay, but they don't ever get more contacts than what the benefit allows.

And because of that, they're stretching contacts. There's more infections. Their eye health is becoming an issue from what I've seen in my practice due to abuse of the contacts because they think, well, I can get one pair or I can get a box of contacts and wear those forever.

It's been an issue that I've seen and I just wanted to bring it to your all's attention, something for you all to think about for the eye health of these people that we're providing these benefits for.

DR. UPCHURCH: That's definitely an issue, Matt. I had a lady one time bought a year's supply of plan lens replacement. Six years later she came back with a central corneal ulcer of

five millimeters and she never had bought any more contacts. She was still wearing the same contact lenses for the six years previous.

DR. BURCHETT: I've seen several people that come back in and wearing the same trial lens that I fit them in a year and a half, two years later.

DR. LEVY: So, Matt, it's Dan.

I hear you loud and clear and I can't disagree with
any one of you. You're all on point.

When we put the benefits together, we really put it together for the eye wear because it's really a medical need and it's a value benefit for folks to be able to have something.

I would ask you folks to use your professional and clinical judgment on who you think could or would be a good contact lens candidate and do the appropriate followup and care for themselves.

If you feel in your gut that these folks aren't those folks, then, that's why the benefit is set up predominantly for eye wear glasses, but I hear you. It's not only do we see it in this population. We see it in all populations for sure.

DR. BURCHETT: Right. And most

of the time, it does fall to a lot of judgment, Dr.

Levy. We understand that, but sometimes, you just

don't know about a person, especially if it's a new

patient.

So, in moving forward - yes,

the glasses' benefit is wonderful - but I would ask

the glasses' benefit is wonderful - but I would ask that you all just reconsider how you do the contact lens' portion of that benefit. And I know some people need contacts, like you said earlier, versus glasses, but maybe there's a better way that we can work out to look at that contact lenses' benefit.

DR. LEVY: Appreciate the feedback. Thank you.

DR. BURCHETT: Steve, just the last thing I would ask is did you get the clarity you needed earlier when we were talking about how optometrists versus ophthalmologists, where they bill to and how all that works?

DR. COMPTON: I don't think we got an answer but I think we've got somebody that's going to look into it and get back to us.

DR. BURCHETT: Okay. I just wanted to make sure that was good for what you had asked about.

DR. COMPTON: I have one other

item that's not on here, if it's appropriate. It's about medically necessary contact lenses.

MS. HUGHES: It's not a special meeting now, guys. So, you can bring up anything even if it's not on the agenda.

DR. COMPTON: I can throw it out there. We've got a patient that's a -17. So, I would have thought that would be medically necessary contact lenses. It's EyeQuest. So, I guess we tried to get a PA. We called first and they tell us, per his plan, he's not eligible for medically necessary contact lenses. He's got the elective for \$90 or whatever, but this person explained there's different plans under Medicaid. Some have medically necessary contact lens and some don't. I think that person is probably mistaken.

MS. O'BRIEN: Yes, certainly so.

DR. COMPTON: But I would think
a -17, really that patient needs the contact lenses
and possibly some spectacles to go over it. We're
just trying to take care of the guy.

MS. O'BRIEN: Dr. Compton, if you can send that to me and, then, we can follow up with you on that, that one member.

DR. COMPTON: Okay. Cindy will

1	send it to you. We get a response back by email but	
2	we haven't been able to open it yet.	
3	MS. O'BRIEN: Have Cindy send it	
4	to me and then I can work with Mandy and them to take	
5	a peak at that member and see what's going on.	
6	DR. COMPTON: Thank you so much.	
7	DR. BURCHETT: Any other TAC	
8	members have any other comments or questions before	
9	we wrap it up?	
10	MS. HUGHES: Sorry we had the	
11	issue at the beginning. That was the first time I	
12	had had a problem like that. So, I apologize.	
13	DR. BURCHETT: No problem. We	
14	resolved it quickly.	
15	Personally, I would like to	
16	thank Stephanie for all the work she has done for us	
17	over the years and hope that she continues to do	
18	things that make her happy. That's all I'll say.	
19	MS. BATES: Thank you very much.	
20	I appreciate that.	
21	The next TAC meeting is	
22	scheduled for May 6 <sup>th</sup> at 1:00. At this point, I	
23	assume it will be virtual again. Is that correct,	
24	Sharley?	
25	MS. HUGHES: More than likely,	

yes.

2 fine. I don

fine. I don't mind doing it this way if everybody else doesn't mind doing it this way either; but other than that, that's all I have. Motion to adjourn.

DR. BURCHETT: Okay, and that's

MR. MIRACLE: Dr. Burchett, this is (inaudible) Miracle with Avesis. Just a quick question on the Zoom meetings.

From a corporate perspective, we have a travel restriction at least through July which may extend due to the COVID. So, as long as we can keep the Zoom meetings as an option, that would be super awesome.

DR. BURCHETT: It has worked out well for us and I don't foresee us changing in the near future but I didn't knows if the Department had plans to open it back up to in-person meetings soon or not. That's why I was asking.

MS. HUGHES: I would say because we understand that the President is going to extend the health emergency through the year; and if that happens, I'm sure the Governor will extend the one in Kentucky as well.

So, I would say that we're probably looking at least the rest of this year as

1	being through Zoom.	
2	DR.	BURCHETT: Sounds good.
3	Motion to adjourn.	
4	DR.	UPCHURCH: I make that
5	motion.	
6	DR.	COMPTON: Second.
7	DR.	BURCHETT: Thank you.
8	MEETING	ADJOURNED
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